

FAIRVIEW

-INTERNATIONAL PLC-

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47 YEARS OF EDUCATIONAL LEADERSHIP

1978 → 2000S EXPANSION → PLC LISTING

**FOUNDED IN
1978**

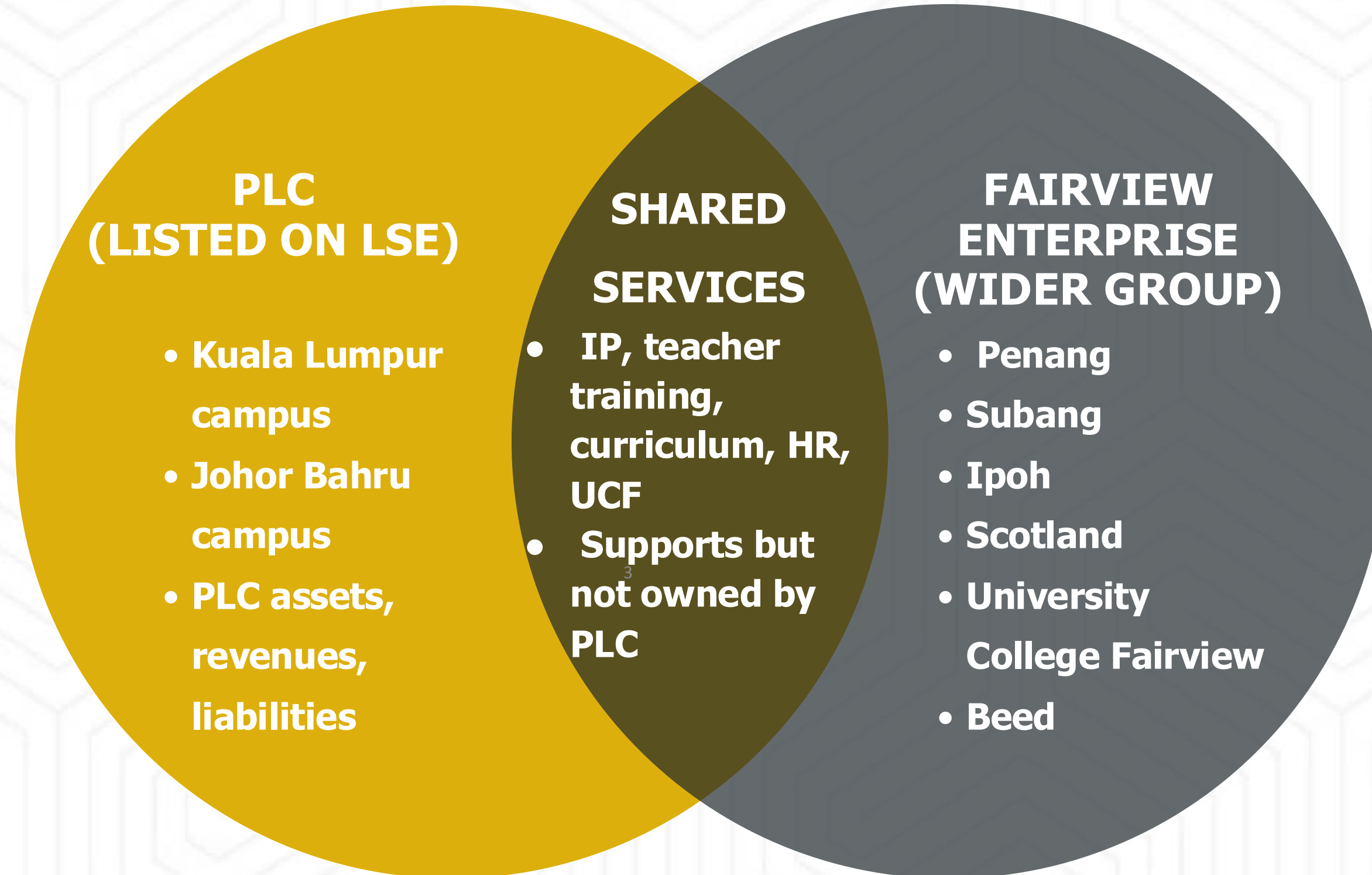
**MALAYSIA'S
LONGEST -
RUNNING IB
NETWORK**

**AWARD
WINNING :
TOP IB SCHOOL
Malaysia/World**

**INTERNAL
TEACHER
PIPELINE
(UCF), IBEC**

**6-CAMPUS
ECOSYSTEM
SUPPORTING 2-
CAMPUS PLC**

UNDERSTANDING THE STRUCTURE : PLC VS ENTERPRISE



OUR GEOGRAPHIC FOOTPRINT



PLC



**FAIRVIEW
ENTERPRISE**

Shared Services

- Teacher Training (UCF)
- Academic rigour
- HR



MACRO: MALAYSIA EDUCATION TAILWINDS

MALAYSIA'S GROWING EDUCATION MARKET

- Rising middle-income families
- Strong demand for international curricula
- University enrolment doubled in the past 5 years
- Inflow of expatriate talent
- Government support for EduTech and private education





KUALA LUMPUR : FLAGSHIP CAMPUS & ENTERPRISE HUB

- ❑ Founded 1978
- ❑ Mature IB K–12 school
- ❑ Shared Services & Enterprise Hub
- ❑ Training HQ for University College Fairview
- ❑ 541 Students (1500 Capacity)



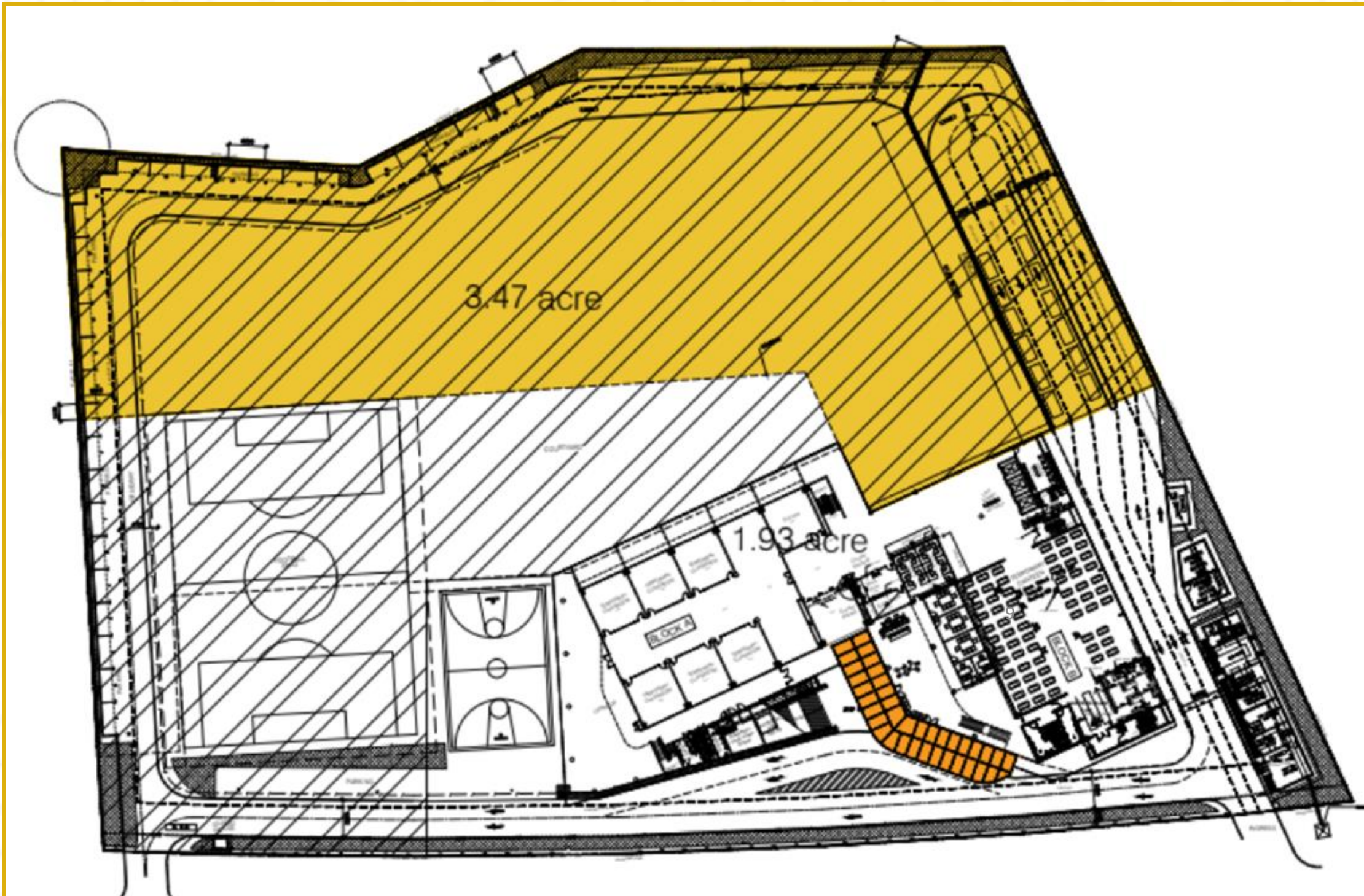
JOHOR BAHRU : STRATEGIC LOCATION, SIGNIFICANT HEADROOM

- ❑ Only IB Continuum School in Johor
- ❑ Since 2008
- 7 ❑ 186 St, 250 Capacity
- ❑ Expansion Capability : up to 750 St



FISJB is located in a Rapidly growing Region

- ❑ Located in Iskandar, Malaysia's Fastest-Growing Economic Corridor
- ❑ Singapore's Backyard



Dual Upsides

- ❑ Growth in Student Population
- ❑ FISJB Unused Land => significant strategic upside
 - a. Asset Appreciation & Development
 - b. Tied to:
 - Iskandar's status
 - Infrastructure development
 - Demand spillover from Singapore.

A CHALLENGING INDUSTRY

INDUSTRY PROBLEMS

- ❑ FRAGMENTED SCHOOL SYSTEMS
- ❑ TEACHER SHORTAGES
- ❑ HIGH EXPAT SALARY COSTS
- ❑ UNDIFFERENTIATED IGCSE SCHOOLS
- ❑ RISING OPERATING COSTS

A STRONGER MODEL

FAIRVIEW SOLUTION

- ❑ INTEGRATED NETWORK
- ❑ INTERNAL TEACHER PIPELINE (UCF)
- ❑ LOCAL HIGH-QUALITY TEACHERS
- ❑ IB-SPECIALIST POSITIONING
- ❑ SHARED SERVICES EFFICIENCIES



Three Growth Engines Ahead



STUDENT GROWTH

- KL + JB
50%+capacity
- New programmes*



REAL ESTATE OPTIONALITY

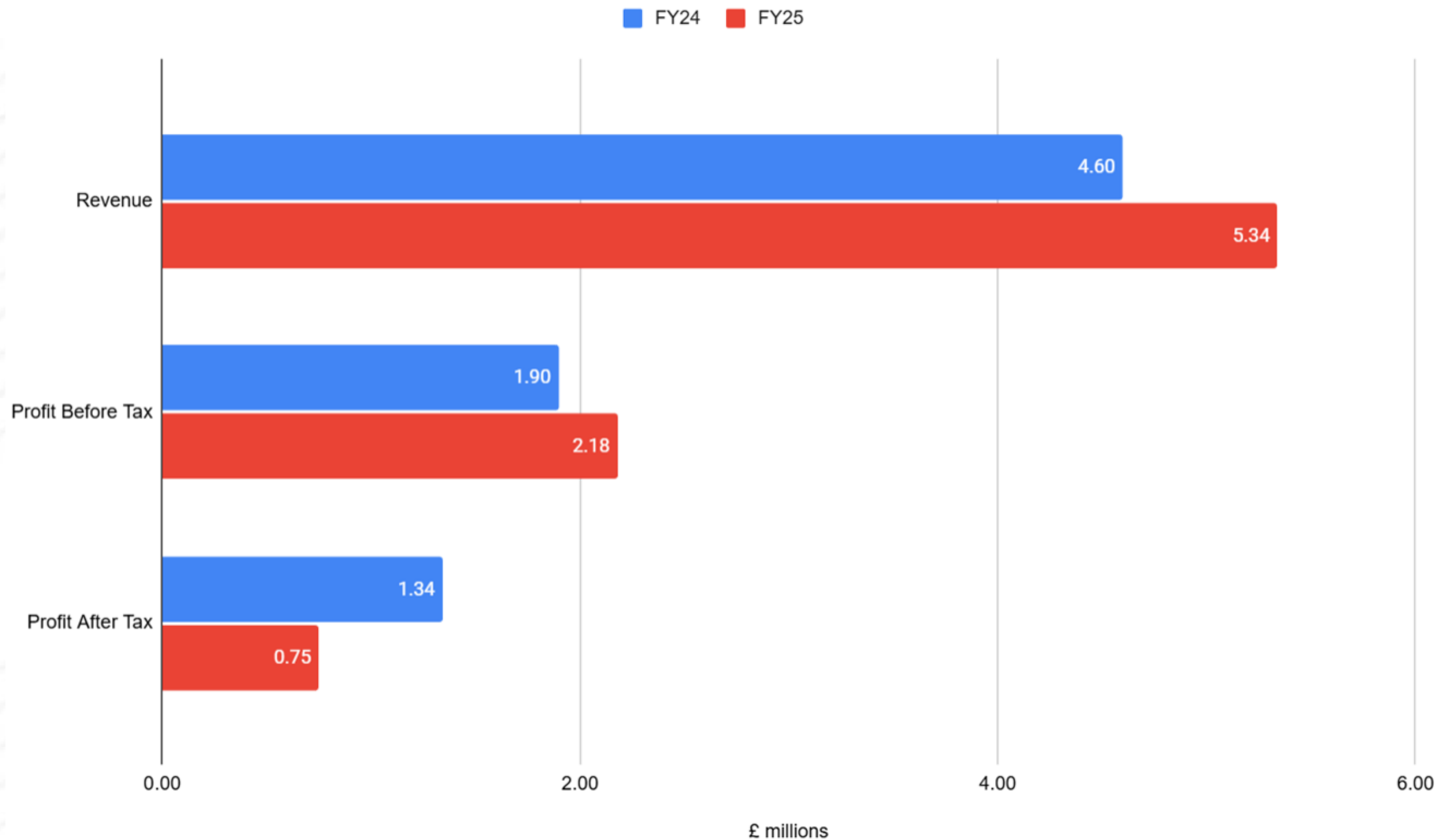
- JB 3.47-acre
undeveloped land
- Iskandar uplift



STRATEGIC ACQUISITIONS

- Within Enterprise
(subject to approval)*
- External opportunities

**Subject to board approval and disclosure requirement*



**A Financial
Track Record
of Stability
and
Improvement**

2026 : OFF WE GO!



KUALA LUMPUR -
EXPANSION +CASHFLOW ANCHOR



JOHOR BAHRU -
GROWTH ENGINE + LAND UPSIDE



ENTERPRISE ECOSYSTEM =
CAPABILITY + CONSISTENCY



M&A EXPANSION OPTIONS :

- WITHIN FAIRVIEW NETWORK
- WIDER SOUTH EAST ASIA

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Mission-Driven education company

- ***Real Assets,***
- ***Embedded Growth,***
- ***Clear Governance Roadmap,***
- ***Academic Success.***



Get in Touch with Us

Fairview International PLC

+44 (0)20 8523 2828

info@fairviewplc.co.uk

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